Entrepreneurs du Monde has been supporting economic initiatives among poor communities in developing countries for the past 12 years...
... with financial services

- loans
- savings
- micro-insurance

... and non-financial services

- economic and social training
- skills training
- support from social workers
Our approach is twofold:

1/ we work as an incubator for microfinance institutions with a social positioning:
   • we identify and support small-size local structures
   • who share our social approach to microfinance
   • who work in slums or in very remote rural areas
   • who wish to give additional support to micro-entrepreneurs
   • and wish to become financially sustainable

2/ we create and support local value chains to promote high value-added products which not only improve our beneficiaries revenues but also make a difference in terms of social development and environmental sustainability: spirulina, rocket stoves, sustainable housing...
KEY FIGURES

- 12 years in activity
- 13 permanent staff
- 17 partners employing **508 staff** in **11 countries**…
- …and supporting **59 170 micro-entrepreneurs** in 2009
- **€ 4.2 million** loan portfolio (approx. US$5.8)
- **98 %** repayment rate
- Average loan amount: **€ 121** (approx. US$170)
- Average credit length: **5 to 6 months**
WHERE WE WORK

INDIA
Calcutta
4,100 entrepreneurs

HAITI
Port-Au-Prince
6,500 entrepreneurs

BURKINA FASO
Ouagadougou
3,500 entrepreneurs

GHANA
Accra
3,200 entrepreneurs

BENIN
Cotonou
13,800 entrepreneurs

VIETNAM
Hanoi & Dien Bien Phu
1,300 entrepreneurs

PHILIPPINES
Manila
16,400 entrepreneurs

MYANMAR
Kanbauk

CAMBODGE
Phnom Penh
10,400 entrepreneurs

WHERE WE WORK
Low carbon microfinance

We believe that shifting to a low carbon economy can make a big difference for poor communities in developing countries and we take action...

Efficient cookstoves
Up to 50% decrease in CO₂ emissions from wood fuel consumption

Nubian vaults
Up to 2 tons* decrease in CO₂ emissions per house built
(source: ERP UK)

Solar kits
Up to 96 kg decrease in CO₂ emissions from petrol lamp use

Lobbying for LPG
Legal framework to support a shift to LPG at national level currently being drafted in Haiti
Our efficient cookstoves program in Burkina Faso

We promote three types of cookstoves

Earth mud stoves
- Cost: man-hour only
- Firewood savings: 50%

Rocket stoves
- Cost: up to FCFA 3,500 (approx. US$7.4)
- Firewood savings: extra 50% (compared to earth mud stoves)

Gas stoves
- Cost: up to FCFA 25,000 (approx. US$52.6)
- No firewood burnt

Already 1,500 stoves sold since January 2010!
How we work…

A comprehensive approach encompassing the whole value chain

10 Stove manufacturers → 30 Retailers → 2000 Households

Skills training & Microloans

3 partner MFIs:
AslEnA
LSK
Microstart

Grant, loans & technical support

Microloans & Environmental awareness raising
What we expect to achieve…

To convert 12,000 Burkinabe households to efficient stoves by the end of 2012

- 165,000 tons of firewood saved
- 2% of the total yearly consumption in Burkina Faso
- At least 1,3 M € saved on firewood for participating families
- 54,250 tons of CO2 emission reductions
- Additional revenue generation for participating households through CDM registration: the project uses the existing approved methodology AMS-II.G. “Energy Efficiency Measures in Thermal Applications of Non-Renewable Biomass” --- Version 2)
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THANKS!